

The Trust Company
(RE Services) Limited
ACN 003 278 831
ABN 45 003 278 831
AFSL 235150

Level 18, 123 Pitt Street,
Sydney, NSW 2000

P: (02) 9229 9000
F: +61 2 8256 1427
www.perpetual.com.au



14 March 2024

First Sentier Equity Income Fund ARSN 168 563 808 (the “**Fund**”)

Important Notice to Unitholders

Dear Unitholders,

We, The Trust Company (RE Services) Limited, are the responsible entity of the Fund (“**we**” or “**Perpetual**” or the “**Responsible Entity**”).

This product update is intended to be read together with the Fund’s Product Disclosure Statement (“**PDS**”) and the associated Additional Information Booklet (“**AIB**”), dated 15 November 2023 and reflects the following change:

- The Standard Risk Measure has changed from 6 to 5.
- The Risk level has changed from ‘High’ to ‘Medium to high’.

There will be no changes to the investment strategy, objective or distribution frequency of the Fund as a result of this change.

If you have any questions regarding the above changes, please contact Investor Services on 1300 553 490.

Copies of the product update, PDS and AIB are available via First Sentier Investors’ website at www.firstsentierinvestors.com.au.

Sincerely,

The Trust Company (RE Services) Limited

Product Disclosure Statement

First Sentier Equity Income Fund



APIR: FSF1676AU

ARSN: 168 563 808

Issue Date: 15 November 2023

Issued by: The Trust Company (RE Services) Limited
ABN 45 003 278 831 AFSL 235150

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IMPORTANT INFORMATION

This Product Disclosure Statement (**PDS** or **Statement**) is a summary of the significant information relating to the First Sentier Equity Income Fund (APIR: FSF1676AU, ARSN: 168 563 808) (**Fund**) and contains references to other important information which is contained in the Additional Information Booklet dated 15 November 2023 (**AIB**) and which forms part of this PDS. You should consider all of this information for the Fund before making an investment decision to invest in the Fund.

This PDS is issued by The Trust Company (RE Services) Limited ABN 45 003 278 831, AFSL 235150 (**Responsible Entity**) as responsible entity of the Fund. First Sentier Investors (Australia) IM Ltd ABN 89 114 194 311, AFSL 289017 has been appointed by the Responsible Entity as the investment manager of the Fund (**Investment Manager**) and is a member of First Sentier Investors group (**First Sentier Investors**).

The PDS, AIB and Target Market Determination (**TMD**) are available from First Sentier Investors' website at www.firstsentierinvestors.com.au or you can request a paper copy free of charge by contacting the Responsible Entity or First Sentier Investors. The information provided in this PDS is general information and does not take into account your personal financial situation or needs. We recommend that you seek financial advice tailored to your personal circumstances before making an investment decision to help you consider the appropriateness of the information in this PDS having regard to your objectives, financial situation and needs, as well as to assist with determining whether you form part of the target market of the Fund.

This PDS is authorised as disclosure for both investors investing directly in the Fund and indirect investors who wish to access the Fund through an investor directed portfolio service (**IDPS**), IDPS-like scheme, a nominee or custody service or any other trading platform authorised by the Responsible Entity

CONTACT DETAILS

The Trust Company (RE Services) Limited - Responsible Entity ABN 45 003 278 831 AFSL 235150

Level 18, Angel Place, 123 Pitt Street
Sydney NSW 2000
Telephone: 02 9229 9000

First Sentier Investors (Australia) IM Ltd - Investment Manager ABN 89 114 194 311 AFSL 289017

Level 5, Tower 3 International Towers
300 Barangaroo Avenue
Barangaroo NSW 2000
Telephone: 02 9010 5200

Website: www.firstsentierinvestors.com.au

Investor Services

Telephone: 1300 553 490

General enquiries: firstsentier@linkmarketservices.com.au

Transaction instructions: fsiaclientservices@firstsentier.com

(collectively, **Service**). If you are an indirect investor gaining access to the Fund through a Service, the operator of the relevant Service (**Service Operator**) will invest for you and have the rights of an investor in the Fund. Certain provisions of the Fund's constitution are not relevant to indirect investors. For example, indirect investors cannot attend investor meetings or transfer units in the Fund. You can request reports on your investments in the Fund from the Service Operator and you should direct any inquiries to them.

The offer of units under this PDS is only available to persons receiving this PDS (electronically or otherwise) in Australia and does not constitute an offer or recommendation in any other jurisdiction, or to any person to whom it would be unlawful to make such an offer. All times quoted in this PDS are Sydney time (unless otherwise specified). A business day is a day other than a Saturday or Sunday on which banks are open for general banking business in Sydney (**Business Day**).

All dollar amounts are in Australian dollars unless otherwise indicated. Neither the Responsible Entity, the Investment Manager, nor any other entity associated with either the Responsible Entity or the Investment Manager guarantees the repayment of capital or performance of the Fund or any specific rate of return from the Fund. Investments in the Fund are not deposits or other liabilities of Mitsubishi UFJ Financial Group, Inc. (**MUFG**) (the ultimate owner of the Investment Manager) or any other entity associated with MUFG.

UP TO DATE INFORMATION

The information in this PDS is up to date as at the Issue Date. However, some information may change from time to time. Information that is not materially adverse to investors may be updated via the First Sentier Investors website without notice. You can obtain or request a copy of any updated information free of charge from the First Sentier Investors website, by contacting First Sentier Investors or your Service Operator. If a change is considered materially adverse, the Responsible Entity will provide notice (which will also be available via the First Sentier Investors website) and issue a replacement PDS where required by law.

1. About The Trust Company (RE Services) Limited

The Responsible Entity

The Trust Company (RE Services) Limited (**Responsible Entity, Our, We or Us**) is the responsible entity for the Fund and the issuer of the PDS. The Responsible Entity is a wholly owned subsidiary of Perpetual Limited ABN 86 000 431 827 (**Perpetual**), and a part of the Perpetual Group (comprising Perpetual Limited and its subsidiaries, including the Responsible Entity) which has been in operation for over 135 years. Perpetual is an Australian public company that has been listed on the Australian Securities Exchange for over 55 years.

The Responsible Entity holds Australian Financial Services Licence number 235150 issued by Australian Securities and Investments Commission (**ASIC**), which authorises it to operate the Fund.

The Responsible Entity is bound by the constitution of the Fund (**Constitution**) and the Corporations Act 2001 (Cth) (**Corporations Act**). The Responsible Entity has lodged a compliance plan with ASIC which sets out the key measures which the Responsible Entity will apply to comply with the Constitution and the Corporations Act (**Compliance Plan**).

The Investment Manager

The Responsible Entity has appointed First Sentier Investors (Australia) IM Ltd as the Investment Manager of the Fund.

First Sentier Investors

First Sentier Investors is a global asset management group focused on providing high quality, long-term investment capabilities to clients. It brings together teams of specialist investment managers who share its common commitment to responsible investment principles.

First Sentier Investors is a stand-alone asset management business and also home to a number of individually branded investment teams, such as FSSA Investment Managers, Igneo Infrastructure Partners, Realindex Investments and Stewart Investors.

All investment teams operate with discrete investment autonomy, according to their investment philosophies. Together, the First Sentier Investors group offers a comprehensive suite of investment capabilities across global and regional equities, cash and fixed income, infrastructure and multi-asset solutions, all with a shared purpose to deliver investment success.

First Sentier Investors has been managing money with a long-term outlook for more than 30 years and today manages approximately A\$213.5 billion¹ of assets on behalf of institutional

investors, pension funds, wholesale distributors and platforms, financial advisers and their clients. First Sentier Investors is ultimately owned by MUFG, one of the world's largest financial services companies.

Other Service Providers

The Responsible Entity has appointed State Street Australia Ltd ABN 21 002 965 200, AFSL 241419 as the custodian and administrator of the Fund (**Custodian or Administrator**) and Link Fund Solutions Pty Limited ABN 44 114 914 215 as the registry of the Fund (**Registry**).

2. How the First Sentier Equity Income Fund works

The Fund is structured as a unit trust that is a managed investment scheme under the Corporations Act and is registered with ASIC. When you invest in the Fund, you will be allocated a certain number of units and your money will be pooled together with other investors' money. This pool of money will be used to acquire investments that will be managed on behalf of all investors. Investors do not have day to day control over the operation of the Fund.

The Constitution allows the Responsible Entity to issue different classes of units. Different classes of units generally represent different levels of rights and interests. Currently, there is only one class of units on issue in the Fund.

Direct investors

You can invest in the Fund directly by completing an initial application form along with the necessary identification documents. For certain investor types, an online application process is also available at www.firstsentierinvestors.com.au. Please see section 8 'How to apply' in this PDS for more information.

Indirect investors

The Responsible Entity authorises the use of this PDS for investors who wish to access the Fund indirectly through a Service. An investment in the Fund through a Service does not entitle you to a direct interest in the Fund and you may be subject to different terms and conditions from those referred to in this PDS. When you invest via a Service, you are investing indirectly in the Fund and as such you do not become a unitholder in the Fund. The Service Operator is the unitholder and the term 'unitholder' as used in this PDS refers to those entities. Some information in this PDS may be relevant only for direct investors. If you invest via a Service you will not receive reports or other documentation from the Responsible Entity or the Investment Manager in respect of the Fund. Instead, these will be provided to you by your Service Operator, who is the unitholder in the Fund. This includes information in relation to applications/withdrawals, cooling-off periods, processing times, distributions, fees and expenses and taxation. You should contact the Service Operator for details on how to invest in or request a withdrawal from the Fund.

1. As at 30 September 2023.

Units in the Fund

Generally, the unit price is calculated each Business Day for the preceding Business Day. The unit price is calculated by taking the total market value of the assets of the Fund less the total value of the liabilities of the Fund (including any adjustments for transaction costs), divided by the total number of units on issue at the relevant valuation time.

The Responsible Entity determines the unit price of the Fund based on the most recent valuation of assets, property and liabilities (which are determined at regular intervals appropriate to the nature of such assets, property and liabilities). The Fund's unit price will change as the market value of assets in the Fund rises or falls. There may be a difference between the entry and exit unit price for the Fund quoted on any Business Day which is referred to as the buy/sell spread. The buy/sell spread is applied to ensure that other unitholders aren't impacted by the transaction costs associated with a particular unitholder buying or selling units in the Fund.²

Unit prices will be available at www.firstsentierinvestors.com.au. The Responsible Entity has a documented unit pricing policy (**Unit Pricing and Valuation Policy**) in relation to the guidelines and relevant factors taken into account when calculating unit prices, including all transaction costs and buy/sell spread. You can obtain a copy of the Unit Pricing and Valuation Policy, and records of any exercise of such discretions under the Unit Pricing and Valuation Policy, free of charge, by contacting the Responsible Entity or First Sentier Investors.

Minimum investment amount

The minimum initial investment for direct investors is \$20,000.³ No minimum additional investment requirement applies. Indirect investors should refer to their Service Operator's disclosure documents for minimum investment requirements.

Minimum account balance

The minimum account balance is \$20,000. The Responsible Entity reserves the right to waive this requirement and allow for balances below \$20,000.

Withdrawals

You may request to withdraw some or all of your units from the Fund by submitting a withdrawal form, which is available from the Registry on request (by contacting Investor Services) and should be sent to the Registry for processing.

You can withdraw all or part of your investment in the Fund. No minimum withdrawal amount applies. Should the withdrawal bring your account balance below \$20,000, the Responsible Entity reserves the right to facilitate a full withdrawal of your account. While the Fund is liquid, withdrawals will usually be paid to your nominated bank account within 7 Business Days. However, the Constitution allows the Responsible Entity up to 21 days to pay withdrawal requests after the date of accepting the withdrawal.

If withdrawals are suspended or restricted, withdrawal requests may not be processed within the usual period. Any decisions whether to process withdrawals or partial withdrawals will be made in the best interests of unitholders as a whole and in accordance with the Constitution and Corporations Act.

Processing applications and withdrawals

Units are generally issued after the application has been accepted and the application money has been received by the Registry on behalf of the Responsible Entity. The cut-off time for receipt of applications and withdrawal requests by the Registry is 12pm on any Business Day and for applications, cleared funds should be received by the close of business on the same Business Day. Units will be issued for that Business day using the unit price next calculated after 12pm for the applicable Business Day. Requests received after the cut-off time of 12pm on a Business Day will generally be treated as having been received before the cut-off time on the next Business Day.

The Responsible Entity can accept or reject any application for units at its discretion and is not required to give any reason or grounds for such a refusal.

Distributions

The Fund intends to pay distributions quarterly. The distributions are calculated based on the Fund's distributable income at the end of the distribution period and paid to the unitholders in proportion to their unitholding. Unitholders can elect to have distributions paid into their nominated Australian bank account or have it reinvested in units. There is no buy/sell spread applied to the reinvestment of distributions. The issue of units in respect of a reinvested distribution will be at the ex-distribution unit price as at the last day of the calendar month of the distribution period.

You should read the important information about 'How the Funds work' in the AIB before making a decision. Go to www.firstsentierinvestors.com.au/aib-fsi for a copy of the AIB. The material relating to 'How the Funds work' may change between the time when you read this Statement and the day when you acquire the product.

3. Benefits of investing in the First Sentier Equity Income Fund

Significant features

The Fund invests in a broad selection of Australian listed companies, regardless of each share's dividend yield, and applies the insights of fundamental research and an active options strategy with the objective of providing a smoother return profile than the broader share market and a higher income stream over the long term.

Significant benefits

Investing in the Fund offers investors access to:

- an investment in listed Australian shares – not limited to shares that pay dividends and using equity options with the aim of providing regular consistent income through all market conditions.
- a strategy that is designed to provide a lower level of volatility compared to the broader Australian market.
- a portfolio managed by an experienced investment team with a proven track record in managing equity income strategies and equity options usage through different market conditions.

² Refer to section 6 'Fees and other costs' for the Fund's buy/sell spread.

³ We may accept amounts less than the minimum at our discretion if we are satisfied the applicant otherwise qualifies to invest with us.

4. Risks of managed investment schemes

All investments are subject to risk. There may be loss of principal, capital or earnings and different strategies carry different levels of risk depending on the assets that make up the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk generally due to their large fluctuations in returns. Selecting the investments that best match your investment needs and timeframe is crucial in managing this risk.

When considering your investment decision, it is important that you understand the risks that can affect the value of your investment. The value of your investment will vary. The level of returns will vary and future returns may differ from past returns. Returns are not guaranteed. You may receive back less than your original investment when you withdraw from the Fund or you may not receive income from the Fund during a specific period. There is also a risk that laws affecting managed investment schemes may change in the future. The appropriate level of risk for you will vary, depending on a range of factors, including your age, investment timeframes, other investments and risk tolerance levels. Your financial adviser can help you determine whether the Fund is an appropriate investment based on the above factors. The Responsible Entity has set out below a list of significant risks that may affect your investment in the Fund. It is not always possible to completely eliminate these risks, however it is possible to manage their impact on the Fund through prudent monitoring of the factors giving rise to these risks.

These risks are not exhaustive and there could be other risks that may adversely affect the Fund. See the AIB for additional risks.

Company risk - An investment in equities or corporate bonds (if applicable) is exposed to risks due to changes in that company or its business environment. Changes to operations and/or management, distribution, legal proceedings involving the company, and profit and loss announcements may affect the value of the Fund's security/bond and subsequently the value of the Fund. In addition, the realisation of any environmental, social and governance (ESG) related commitments and targets that are incorporated into the investment process of the Fund are dependent on the accuracy of information provided by portfolio companies and their future actions (for which the relevant portfolio company is responsible and accountable), and which is subject to change or may otherwise be inaccurate. Accordingly, there is a risk that portfolio companies do not achieve their stated ESG objectives which in turn may affect the realisation of any ESG related commitments and targets that are incorporated in the investment process of the Fund.

Counterparty risk - Risk that counterparties, such as brokers, fail to meet their contractual obligations which may result in the investment activities of the Fund being adversely affected.

Derivatives risk - Derivatives are contracts that usually derive their value by reference to the price of an underlying physical asset or market index. Where derivatives may be used in the Fund to provide leverage, it offers the opportunity for higher gains however it can also magnify losses to the Fund. Risks associated with the use of derivatives include that the value of a derivative may fall as a result of an adverse movement in the underlying asset or index, the Fund not being able to meet payment obligations as they arise and the risk that the other party with whom the derivative contract is held will fail to perform its contractual obligations.

Equities risk - Equity securities are subject to changes in value, and their values may be more volatile than those of other asset classes.

Fund risk - Fund risk refers to specific risks associated with the Fund and includes:

- changes to the investment team, which may affect the Fund's future performance;
- the termination of the Fund;
- the possibility of different outcomes when investing in the Fund rather than investing directly in the assets of the Fund;
- the risk that costs of your investment may increase due to an increase of fees and costs in the Fund; and
- closing the Fund to further investments if, for example, the Responsible Entity considers it appropriate given the investment objective and investment strategy of the Fund.

As a result of these risks, the value of the investment in the Fund and level of distributions may change.

Liquidity risk - Liquidity risk refers to the difficulty in selling an asset for cash quickly without an adverse impact on the price received. Assets such as shares in large listed companies are generally considered liquid, while 'real' assets such as direct property and infrastructure are generally considered illiquid. Under abnormal or difficult market conditions some normally liquid assets may become illiquid, restricting the Investment Manager's ability to sell them and to make withdrawal payments or process switches (if applicable) for investors without a potentially significant delay.

Market risk - Investment returns are influenced by the performance of the markets as a whole. Certain events may have a negative effect on the price of all types of investments within a particular market. These events may include changes in economic, social, technological or political conditions, as well as market sentiment, the causes of which may include changes in governments or government policies, political unrest, wars, terrorism, pandemics and natural, nuclear and environmental disasters. The duration and potential impacts of such events can be highly unpredictable, which may give rise to increased and/or prolonged market volatility.

Securities and investment-specific risk - Within each asset class and the Fund, individual securities can be affected by risks that are specific to that investment or that security. For example, the value of a company's shares can be influenced by changes in company management, its business environment or profitability.

You should read the important information about the 'Risks of managed investment schemes' in the AIB before making a decision. Go to www.firstsentierinvestors.com.au/aib-fsi for a copy of the AIB. The material relating to the 'Risks of managed investment schemes' may change between the time when you read this Statement and the day when you acquire the product.

5. How we invest your money

Warning: You should consider the Fund's likely investment return, risk level and your investment timeframe, before choosing to invest in the Fund.

First Sentier Equity Income Fund

Description	This Fund is suitable for investors seeking long term income and reduced volatility from Australian shares.
Investment objective¹	To provide a total return comprised of regular income, franking credits and some capital growth from Australian shares over the long term, delivered with consistently lower volatility than the S&P/ASX 100 Accumulation Index. The Fund aims to deliver risk adjusted returns that exceed the S&P/ASX 100 Accumulation Index (before fees and taxes) over a full market cycle.
Investment strategy	<p>The Fund's investment strategy is based on the belief that maximising income from Australian shares requires investing in companies that can grow earnings, and hence their dividend stream, over the long-term. The Fund's returns are generated from a number of sources, including dividends, franking credits and capital returns from Australian shares, as well as income generated from equity options. In the selection of Australian shares, investment opportunities are identified by detailed fundamental research of all companies in the investible universe, regardless of the share's dividend yield.</p> <p>The Fund uses equity options to modify the return profile of its Australian share holdings, as well as for return enhancement and risk management purposes. The use of equity options in conjunction with Australian shares is expected to result in a greater proportion of the total return delivered as income and reduced volatility in returns.</p> <p>The AIB sets out the manner of which the Fund takes into account the Environmental, Social and Governance (ESG) considerations in relation to the selection, retention and realisation of investments.</p>
Benchmark	S&P/ASX 100 Accumulation Index
Minimum suggested timeframe for holding the investment	7 years. Please note this is a guide only, not a recommendation.
Asset allocation²	Australian equities: 60%-100% Cash: 0%-40%
Standard Risk Measure³	6
Risk level⁴	High The likelihood of the capital value of your investment going down over the short term is high compared to funds investing in lower-risk assets such as fixed interest assets or cash.
Changes to Fund details	The Responsible Entity may close, terminate the Fund or make changes to the Fund's investment objectives, benchmark, asset classes and allocation ranges at any time, in some cases, without prior notice. The Responsible Entity will inform unitholders of any material changes to the Fund.

1. The investment objective is not intended to be a forecast. It is merely an indication of what the Fund aims to achieve over the longer term on the assumption that equity markets remain relatively stable throughout the investment term. The Fund may not be successful in meeting this objective. Returns are not guaranteed. 2. The asset allocation is a range, actual allocations can change within the ranges significantly and sometimes quickly. 3. Based on Australian Prudential Regulation Authority guidance and Standard Risk Measure Guidance Paper For Trustees issued July 2011 by the Financial Services Council (FSC) and The Association of Superannuation Funds of Australia (ASFA). 4. The risk level is not a complete assessment of all forms of investment risks, for instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than the return an investor may require to meet their objectives.

You should read the important information about 'How we invest your money' and 'The Funds' approach to ESG' in the AIB before making a decision. Go to www.firstsentierinvestors.com.au/aib-fsi for a copy of the AIB. The material relating to 'How we invest your money' and 'The Funds' approach to ESG' may change between the time when you read this Statement and the day when you acquire the product.

6. Fees and other costs

DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns. For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000). You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs. You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole. Taxes are set out in another part of this document. You should read all the information about fees and costs because it is important to understand their impact on your investment. Unless otherwise stated, all fees and costs are quoted inclusive of goods and services tax (GST) and net of any input tax credits (ITCs) or reduced input tax credits (RITCs) as applicable.

Warning: Additional fees may be charged if you're investing in the Fund via a Service or if you consult a financial adviser. Please refer to your Service Operator's disclosure document or statement of advice from your financial adviser in which details of the fees are set out.

Fees and costs summary

First Sentier Equity Income Fund		
Type of fee or costs	Amount	How and when paid
Ongoing annual fees and costs¹		
Management fees and costs The fees and costs for managing your investment	0.96% p.a. of the net asset value (NAV) of the Fund, comprised of: 1. Management fee: 0.96% p.a. ² of the NAV of the Fund; 2. Recoverable expenses: 0.00% p.a. ³ of the NAV of the Fund; and 3. Indirect costs: 0.00% p.a. of the NAV of the Fund.	1. The management fee is deducted from the assets of the Fund and is calculated and accrued daily, reflected in the unit price and payable monthly in arrears. 2. Recoverable expenses incurred in managing the Fund will generally be paid out of the management fee. If the expenses are recovered, they will be deducted from the Fund's assets when incurred. 3. Any indirect costs are deducted from the value of the assets of the Fund as and when incurred and are reflected in the ongoing unit price.
Performance fees Amounts deducted from your investment in relation to the performance of the Fund	NIL	Not applicable
Transaction costs The costs incurred by the scheme when buying or selling assets	Estimated to be 0.04% p.a. of the NAV of the Fund	The transaction costs are deducted from the assets of the Fund as and when incurred. They are disclosed net of the amounts recovered by the buy/sell spread.
Member activity related fees and costs (fees for services or when your money moves in or out of the scheme)		
Establishment fees The fee to open your investment	NIL	Not applicable
Contribution fee The fee on each amount contributed to your investment	NIL	Not applicable
Buy-sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme	+0.05%/-0.05%	The buy/sell spread may be applied when applying and withdrawing from the Fund and is reflected in the Fund's entry and exit unit price.
Withdrawal fee The fee on each amount you take out of your investment	NIL	Not applicable
Exit fee The fee to close your investment	NIL	Not applicable
Switching fee The fee for changing investment options	NIL	Not applicable

1. Unless otherwise stated, all estimates of fees and costs in this section are based on information available for the 12 months to 30 June 2023, and reflect reasonable estimates of the ongoing amounts for the current financial year. 2. The Responsible Entity may negotiate rebates or waive all or part of its fees for certain wholesale clients in accordance with the Corporations Act. Please refer to section 4 'Additional explanation of fees and costs' in the AIB. 3. The Responsible Entity may decide to pay abnormal expenses incurred in managing the Fund out of the assets of the Fund, in addition to payment of the management fees. Please refer to section 4 'Additional explanation of fees and costs' in the AIB.

Example of annual fees and costs for the Fund

This table gives an example of how the ongoing annual fees and costs in the Fund can affect your investment over a 1-year period. You should use this table to compare this Fund with other products offered by managed investment schemes.

EXAMPLE - First Sentier Equity Income Fund		Balance of \$50,000 with a contribution of \$5,000 during the year ¹
Contribution fees	NIL	For every additional \$5,000 you put in, you will be charged \$0
PLUS Management fees and costs	0.96% p.a.	And , for every \$50,000 you have in the Fund, you will be charged or have deducted from your investment \$480.00 each year
PLUS Performance fees	NIL	And , you will be charged or have deducted from your investment \$0 in performance fees each year
PLUS Transaction costs	0.04% p.a.	And , you will be charged or have deducted from your investment \$20.00 in transaction costs
EQUALS Cost of First Sentier Equity Income Fund		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of \$500.00 . What it costs you will depend on the investment option you choose and the fees you negotiate.

1. The example above is illustrative only and assumes the additional \$5,000 is invested at the end of the year and the value of the investment is constant over the year. Therefore, the management fees and costs are calculated using the \$50,000 balance only. Additional fees may be charged if you're investing in the Fund via a Service or if you consult a financial adviser. The buy spread charged on the additional \$5,000 is not included in the example above.

Fee changes

The Responsible Entity has the right to change its fees up to the limit set out in the Constitution⁴ without your consent where the Responsible Entity has given you or your Service Operator at least 30 days' written notice.

You should read the important information about 'Additional explanation of fees and costs' in the AIB before making a decision. Go to www.firstsentierinvestors.com.au/aib-fsi for a copy of the AIB. The material relating to 'Additional explanation of fees and costs' may change between the time when you read this Statement and the day when you acquire the product.

7. How managed investment schemes are taxed

Warning: Investing in a registered managed investment scheme is likely to have tax consequences for investors each year, even if investors don't change their investment. Tax consequences are particular to each individual investor and investors are strongly advised to seek professional tax advice before investing in the Fund.

Registered managed investment schemes generally do not pay tax on behalf of Australian investors and such investors will be assessed for tax on any taxable income or capital gains attributed to them in respect of their investment in the Fund. This PDS does not provide taxation advice.

We intend to attribute all of the taxable income of the Fund, including realised net capital gains and tax credits (if any), to investors each year. Generally, each financial year you are liable to pay tax on any capital gains from disposing of your investments and on any taxable amounts attributed by the Fund (even if the distributions are reinvested), although you may be entitled to tax credits where income has already had tax deducted.

You should read the important information about 'How managed investment schemes are taxed' in the AIB before making a decision. Go to www.firstsentierinvestors.com.au/aib-fsi for a copy of the AIB. The material relating to 'How managed investment schemes are taxed' may change between the time when you read this Statement and the day when you acquire the product.

8. How to apply

Direct investors

Before completing the application, please read the PDS and AIB. You can invest in the Fund directly by completing an initial application form. The initial application form is available from the Registry on request (by contacting Investor Services) and should be sent to the Registry for processing. For certain investor types, an online application process is also available at www.firstsentierinvestors.com.au. Applications must be accompanied by the necessary identification documents and payment made in accordance with the payment instructions provided. If the application is incomplete or the identification documents do not meet the Responsible Entity's requirements, the Registry will not process the application. The Responsible Entity reserves the right to reject any application at its discretion.

Indirect investors

You can transact on your account by completing the relevant documents which your Service Operator requires. You will not need to complete any of the Responsible Entity's forms. You can increase your units by reinvesting distributions or making an additional investment in the Fund, or decrease your units by making a withdrawal from the Fund, through your Service Operator.

Restrictions on applications

In certain circumstances, the Responsible Entity may suspend or restrict applications to the Fund. The Responsible Entity may also reject any application at its absolute discretion and without reason. If the Registry receives an application from you or your Service Operator when the Fund is suspended or restricted, the Registry will be unable to process the application and the application money will be returned to you or your Service Operator. For indirect investors, please refer to your Service Operator's disclosure document for conditions to apply for your investment.

Cooling-off period

If you are a retail investor, you are entitled to a 14 day cooling-off period for your initial investment in the Fund. No cooling-off rights apply in respect of any investment in the Fund acquired by you as a wholesale client or by your Service Operator on your behalf. If you are an indirect investor you should contact your Service Operator directly or refer to their disclosure document for information about any cooling-off rights that may apply to you in respect of the service that you invest through.

You should read the important information about the 'Cooling-off period' in the AIB before making a decision. Go to www.firstsentierinvestors.com.au/aib-fsi for a copy of the AIB. The material relating to the 'Cooling-off period' may change between the time when you read this Statement and the day when you acquire the product.

⁴ The maximum management fee is outlined in section 4 'Additional explanation of fees and costs' in the AIB.

Enquiries and complaints

If you have any enquiries regarding the Fund, please contact Investor Services at 1300 553 490 for more information.

The Responsible Entity has established procedures for dealing with complaints. If an investor has a complaint, they can contact the Responsible Entity and/or Investor Services during business hours, using the contact details provided in this PDS. We will endeavour to resolve your complaint fairly and as quickly as we can. We will respond to your complaint within the maximum response timeframe of 30 days. If we are unable to respond within the maximum response time because we have not had a reasonable opportunity to do so, we will write to you to let you know of the delay.

All investors (regardless of whether you hold units in the Fund directly or hold units indirectly via a Service Operator) can access the Responsible Entity's complaints procedures outlined above. If investing via a Service Operator and your complaint concerns the operation of the Service Operator then you should contact the Service Operator directly. If an investor is not satisfied with the final complaint outcome proposed, any aspect of the complaints handling process or a delay in responding by the maximum response time, the Australian Financial Complaints Authority (AFCA) may be able to assist. AFCA operates the external complaints resolution scheme of which the Responsible Entity is a member. If you seek assistance from AFCA, their services are provided at no cost to you.

You can contact AFCA on 1800 931 678, or by writing to:

Australian Financial Complaints Authority Limited
GPO Box 3
Melbourne VIC 3001
Email: info@afca.org.au
Website: www.afca.org.au